

العربية للطيران
airarabia.com

Investor Presentation

Q2 2011

Disclaimer

العربية للطيران
airarabia.com

Information contained in this presentation is subject to change without notice, its accuracy is not guaranteed and it may not contain all material information concerning the company. Neither we nor our advisors make any representation regarding, and assume no responsibility or liability for, the accuracy or completeness of, or any errors or omissions in, any information contained herein.

In addition, the information contains projections and forward-looking statements that reflect the company's current views with respect to future events and financial performance. These views are based on current assumptions which are subject to various risks and which may change over time. No assurance can be given that future events will occur, that projections will be achieved, or that the company's assumptions are correct. Actual results may differ materially from those projected.

This presentation is strictly not to be distributed without the explicit consent of Company management under any circumstance.

Q2 2011 Highlights

العربية للطيران
airarabia.com

- Political unrest continues through out the Arab world and oil prices continue to rise
- Despite the continuous challenges, Air Arabia achieved better quarter on quarter results by all metrics
- Air Arabia's Centro Rotana hotel at Sharjah Airport launched operations
- 2 new aircraft were received and 4 more expected in 2011
- Interest rates globally and in UAE have seen sharp drop from same levels in Q2 2010
- European credit agencies continue to support Air Arabia purchases
- Two GCC airlines have closed down in 2011 – sama and wataniya

Air Arabia Global Network

العربية للطيران
airarabia.com

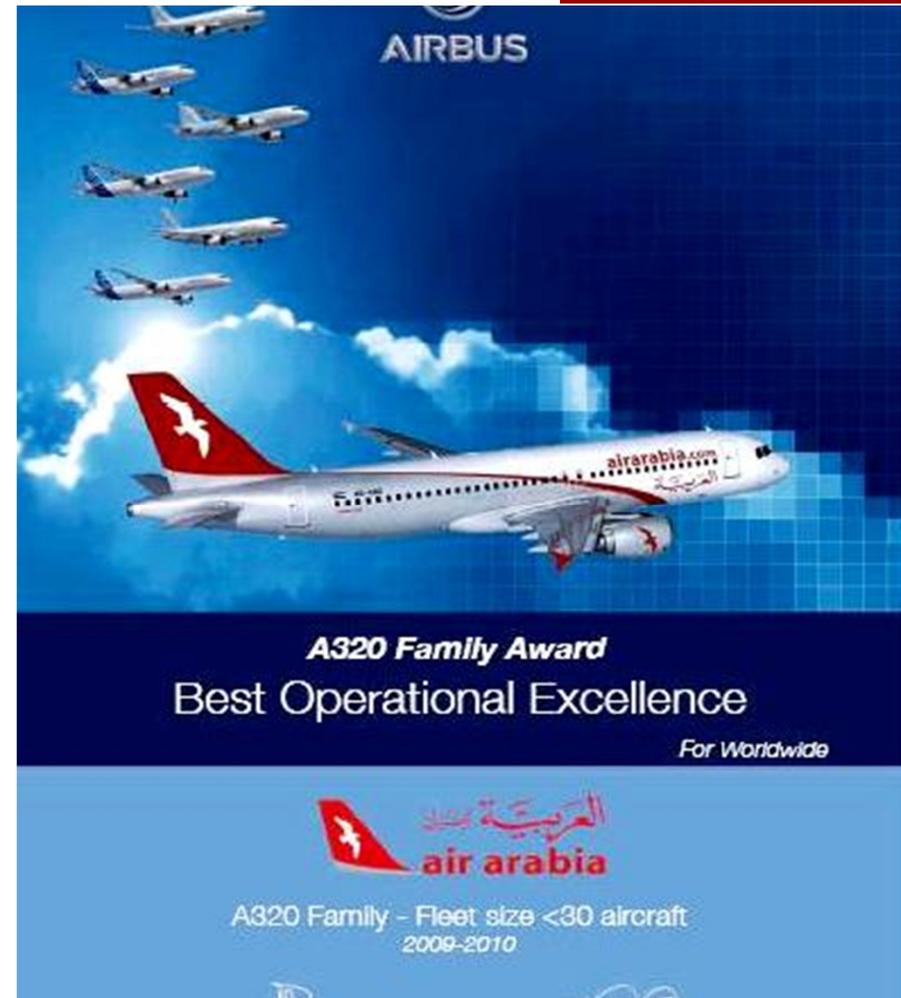
- Currently operates to over 65 destinations in 32 countries from three hubs (Sharjah, Casablanca & Alexandria)
- Istanbul has become the first city with flights from the three hubs
- Saudi is becoming a common destination to operations from Sharjah and Alexandria
- Remains biggest international airline to fly to India with 13 destinations and over 102 flights per week



World's Best A320 Operator

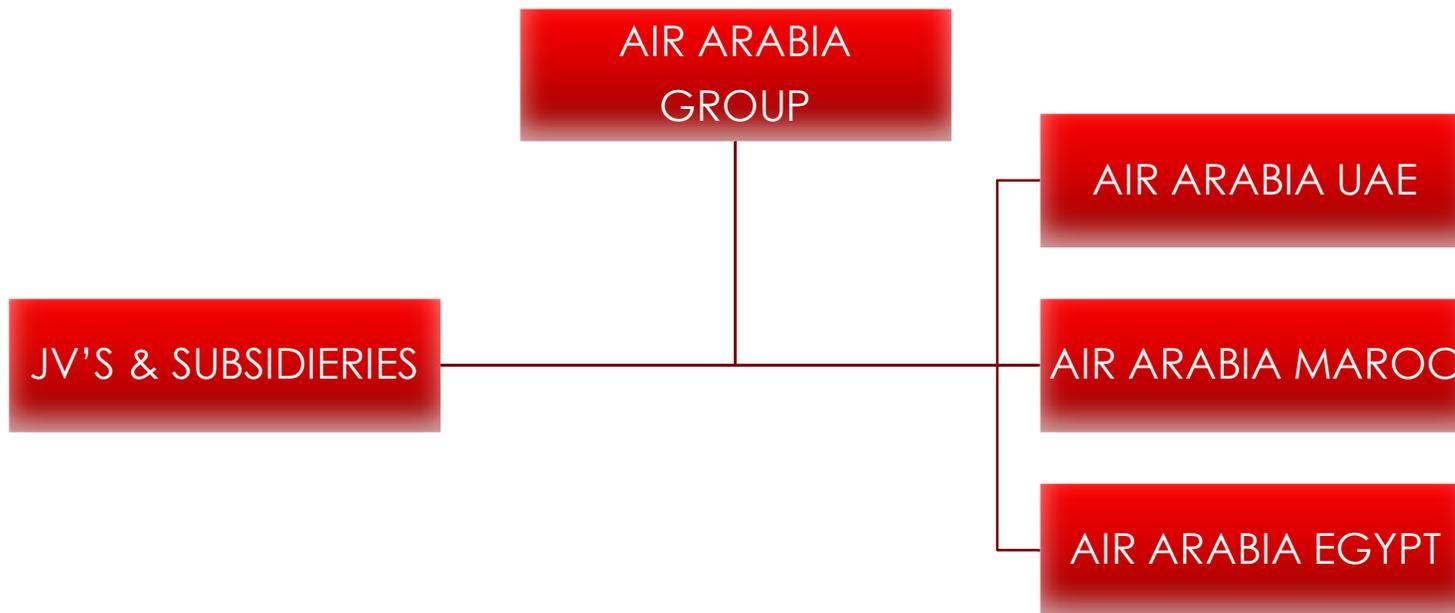
العربية للطيران
airarabia.com

- Achieved this recognition since 2005 - YTD
- Highest level of A320 family aircraft utilization with 99.8% operational reliability
- This recognition from Airbus illustrates the continuous excellence and efficiency in Air Arabia operations



Air Arabia Group Structure

العربية للطيران
airarabia.com



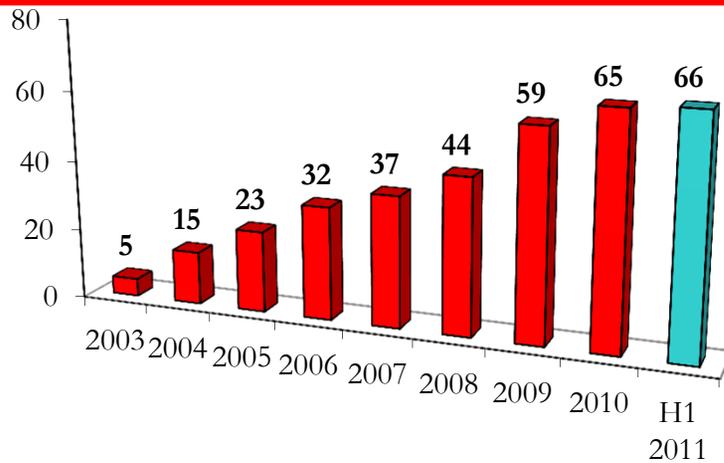
*All Air Arabia hubs and JV's enjoy an independent management teams.
Air Arabia group overlooks its subsidiaries to ensure brand unity and
financial fitness*

Passenger & Fleet Growth (H1)

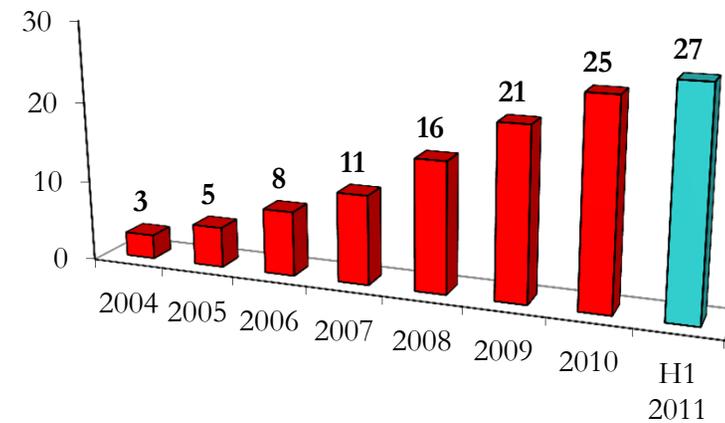
العربية للطيران
airarabia.com

* Air Arabia Group

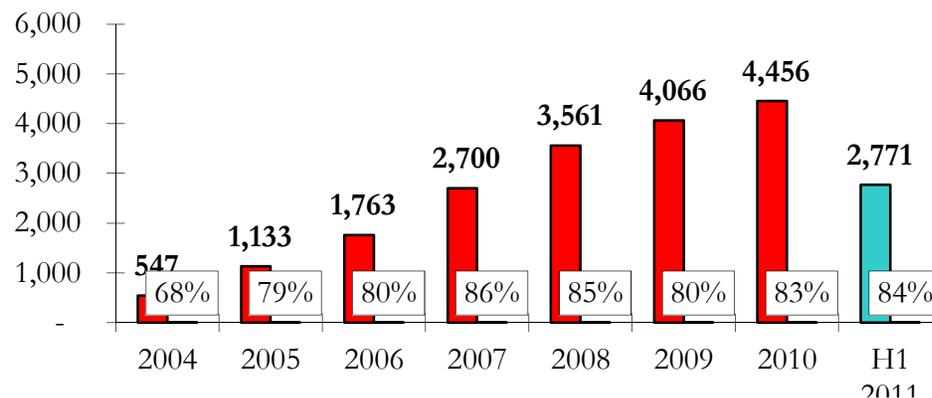
Number of Destinations



Fleet Size



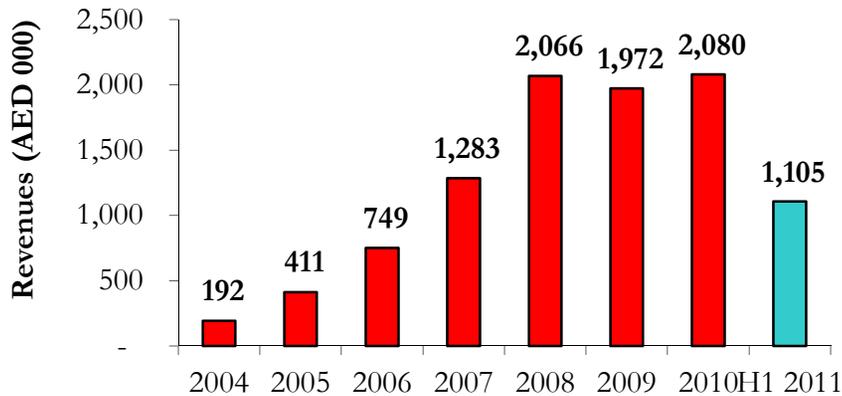
Total Passengers



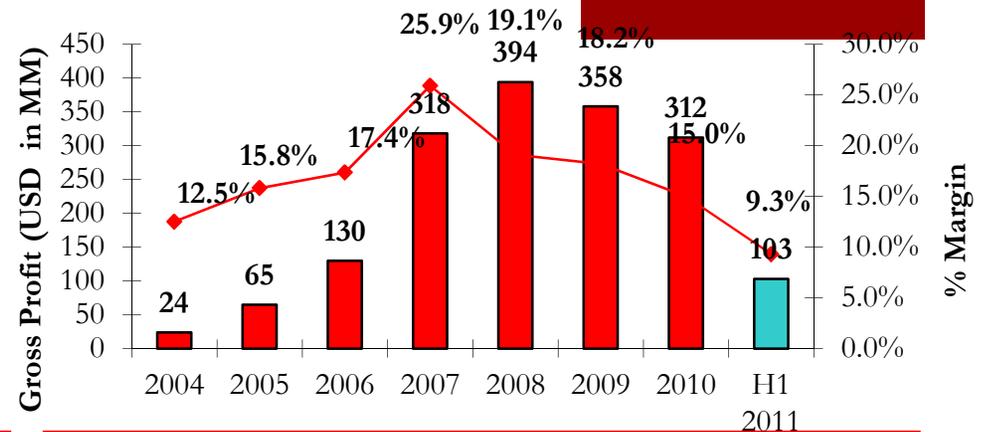
Historical Financial Group Performance VS H1 2011

العربية للطيران
airarabia.com

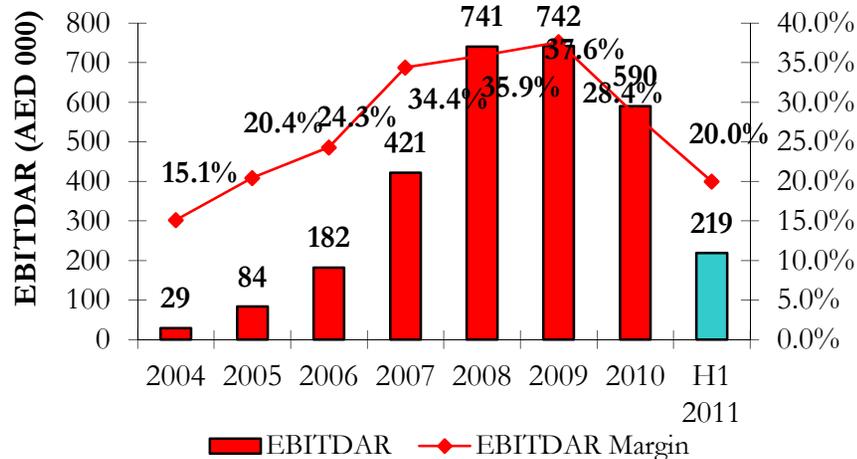
Revenues



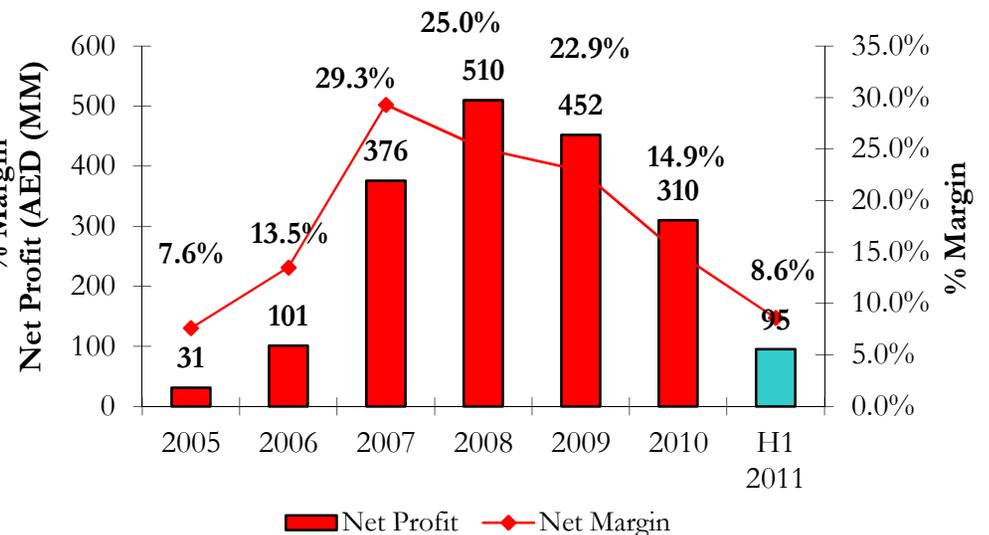
Gross Profit



EBITDAR



Net Profit



EBITDAR EBITDAR Margin

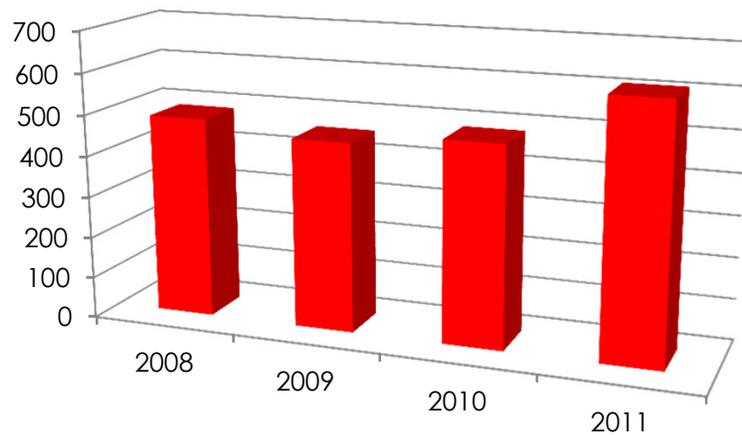
Net Profit Net Margin

Financial Performance (Group)

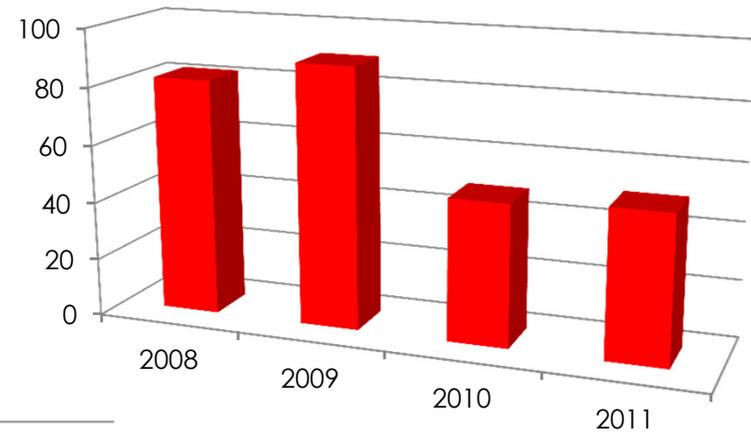
Q2 2011

العربية للطيران
airarabia.com

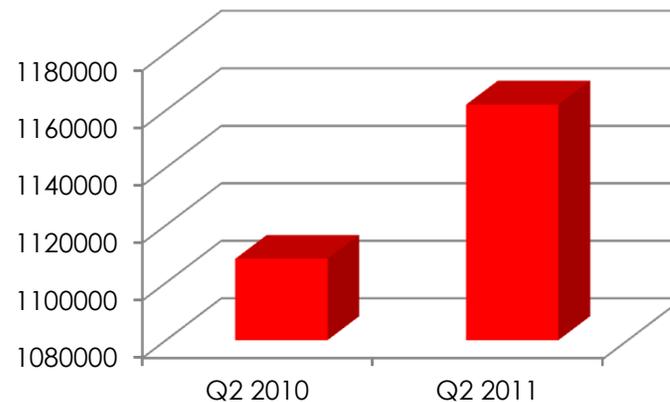
Q2 Revenue AED (M)



Q2 Net Profit AED (M)



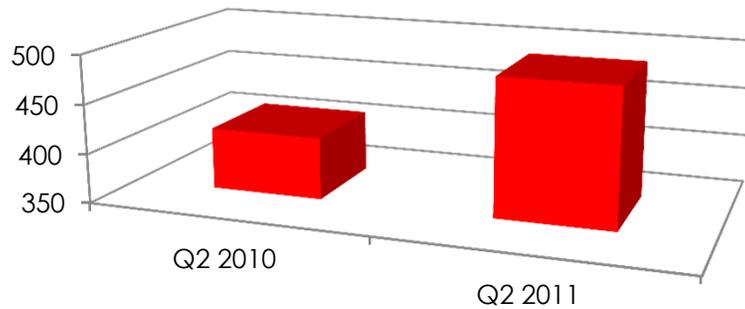
Q2 Passenger Increase



Rev VS cost per passenger Q2 2011

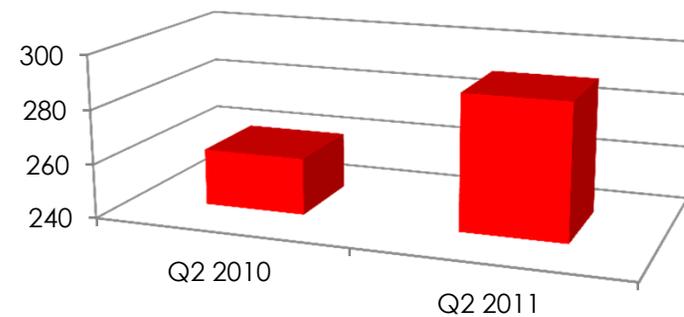
العربية للطيران
airarabia.com

Cost/Passenger – Q2 2010 Vs. Q2 2011



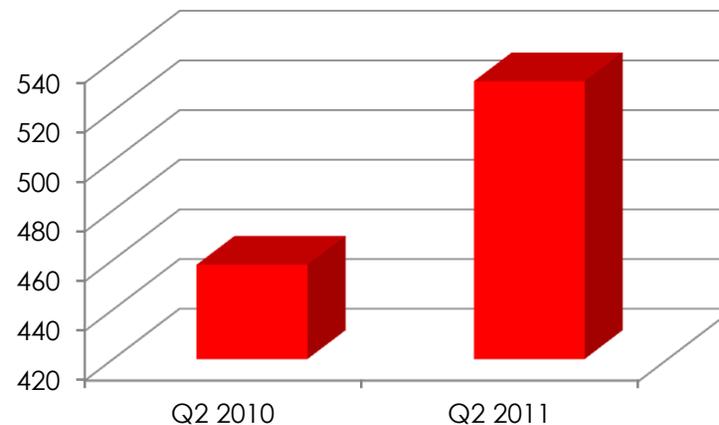
18% Increase

Cost/Passenger – Excluding fuel



11% Increase

Revenue/Passenger – Q2 2010 Vs. Q2 2010



16% Increase

JV's & Investment Portfolio

العربية للطيران
airarabia.com

العربية للطيران
airarabia.com
المغرب maroc

العربية للطيران
airarabia.com
مصر egypt

الشارقة لخدمات الطيران
Sharjah Aviation Services

cozmo travel
مقر العالم للسفريات

ISA
information systems associates

alpha flight services

سينترو
CENTRO
الشارقة

Air Arabia JV's & Subsidiaries have been positively contributing to the Group financial performance

Recent Awards

العربية للطيران
airarabia.com

- Airbus operational excellence award 200-2010
- Excellence in Corporate Governance practices by ESCA
- Super brands award 2010
- Innovation in Operations' award for LCC category by Express TravelWorld Awards 2010-2011



Operating Statistics (Airline)

العربية للطيران
airarabia.com

	2004	2005	2006	2007	2008	2009	2010
Number of Aircraft	3	5	8	11	16	21	25
Average Aircraft	3.0	4.9	6.0	9.5	14.5	17	23
Destinations	15	23	32	37	44	45	65
Number of Pax in Millions	0.6	1.1	1.7	2.7	3.6	4.1	4.5
RPK (Billions)	1.2	2.5	3.7	5.0	7.1	8.5	9.2
ASK (Billions)	1.8	3.2	4.7	5.8	8.3	10.5	11.0
Average Load Factor	68%	79%	80%	86%	85%	80%	83%
Revenue / Passenger	318.2	354.7	425.0	453.6	546	523	493
Cost / Passenger	348.9	345.3	382.1	351.6	460	375	397
Cost / Passenger (Ex-Fuel)	240.2	220.7	248.0	207.9	229	235	239
EBITDAR Margin	13.9%	20.4%	24.9%	34.4%	36%	38%	28%

Q2 2010	Q2 2011
23	25
23	25
65	66
1.109M	1.162M
2.287M	2.362M
2.757M	2.866M
82.1	82.5
458	532
413	489
261	290

العربية للطيران
airarabia.com

Contact Us:

Tel: +971.6.5088977

E-mail: investorrelations@airarabia.com

www.airarabia.com