



AIR ARABIA GROUP

# FINANCIAL RESULTS

H1/Q2 2018



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# COMMERCIAL DEVELOPMENTS

## Q2 2018

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- Delivery x 3 Airbus A320 aircraft (April, June, June)
- x 2 Deployed in UAE, x 1 Deployed to Egypt
- UAE aircraft utilisation increased by 3.5% in Qtr
- 10 new routes added in qtr:
  - 5 in UAE
  - 4 in Egypt
  - 1 in Moroc
- A total of 12 new routes YTD
- Total fleet 53

# COMMERCIAL DEVELOPMENTS

## Q2 2018

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### AIRCRAFT DEPLOYED

3 additions to the fleet

- 2 aircraft deployed to UAE
- 1 aircraft deployed to Egypt hub

**TOTAL FLEET: 53 AIRBUS A320**

### ROUTES LAUNCHED

- Sharjah to Qabala in Azerbaijan
- Sharjah to Izmir in Turkey
- Sharjah to Bodrum in Turkey
- Sharjah to Moscow (SVO) in Russia
- Sharjah to Grozny in Russia
- Alexandria to Milan in Italy
- Alexandria to Sharm El Sheikh in Egypt
- Sharm El Sheikh to Beirut in Lebanon
- Sharm El Sheikh to Hurghada in Egypt
- Sohag to Jeddah in KSA
- Sohag to Kuwait city in Kuwait
- Nador to Casablanca in Morocco

**• TOTAL NEW ROUTES - 1H 2018: 12**

# BALANCE SHEET

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(AED Millions)	Q2/18	YE 17
<b><u>Assets</u></b>		
Non Current Assets	9,727	9,773
Current Assets	3,406	3,191
<b>Total Assets</b>	<b>13,133</b>	<b>12,964</b>
<b><u>Liabilities &amp; Equity</u></b>		
Non Current Liabilitie	4,427	4,664
Current Liabilities	2,424	2,197
<b>Total Liabilities</b>	<b>6,851</b>	<b>6,861</b>
<b><u>Capital &amp; Reserves</u></b>		
Equity	6,282	6,103
<b>Total Liabilities &amp; Equity</b>	<b>13,133</b>	<b>12,964</b>

# FINANCIAL RESULTS Q2 2018

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(AED Millions)	2018	2017	VLY	%
Revenue (m)	938	906	32	4
Direct Costs (m)	(756)	(707)	(49)	(7)
Marketing & Overhead (m)	(65)	(62)	(3)	(5)
<b>Operating Profit</b>	<b>117</b>	<b>137</b>	<b>(20)</b>	<b>(15)</b>
Non Operating (m)	3	22	(19)	(86)
<b>Net Profit</b>	<b>120</b>	<b>159</b>	<b>(39)</b>	<b>(25)</b>

# FINANCIAL RESULTS H1 2018

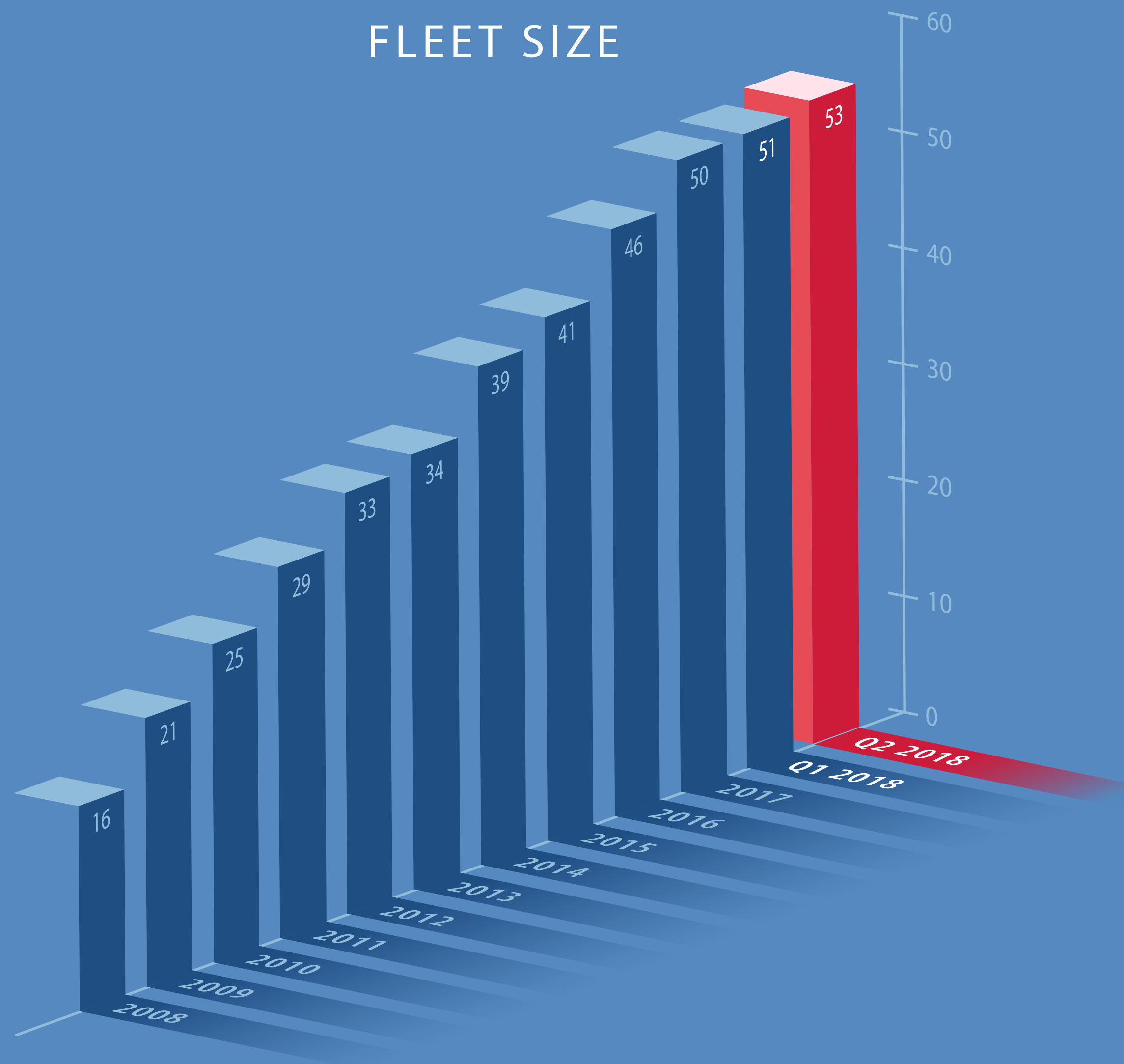
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(AED Millions)	2018	2017	VLY	%
Revenue (m)	1816	1717	99	6
Direct Costs (m)	(1480)	(1380)	(100)	(7)
Marketing & Overhead (m)	(123)	(128)	5	4
<b>Operating Profit</b>	<b>213</b>	<b>209</b>	<b>4</b>	<b>2</b>
Non Operating (m)	17	52	(35)	(67)
<b>Net Profit</b>	<b>230</b>	<b>261</b>	<b>(31)</b>	<b>(12)</b>

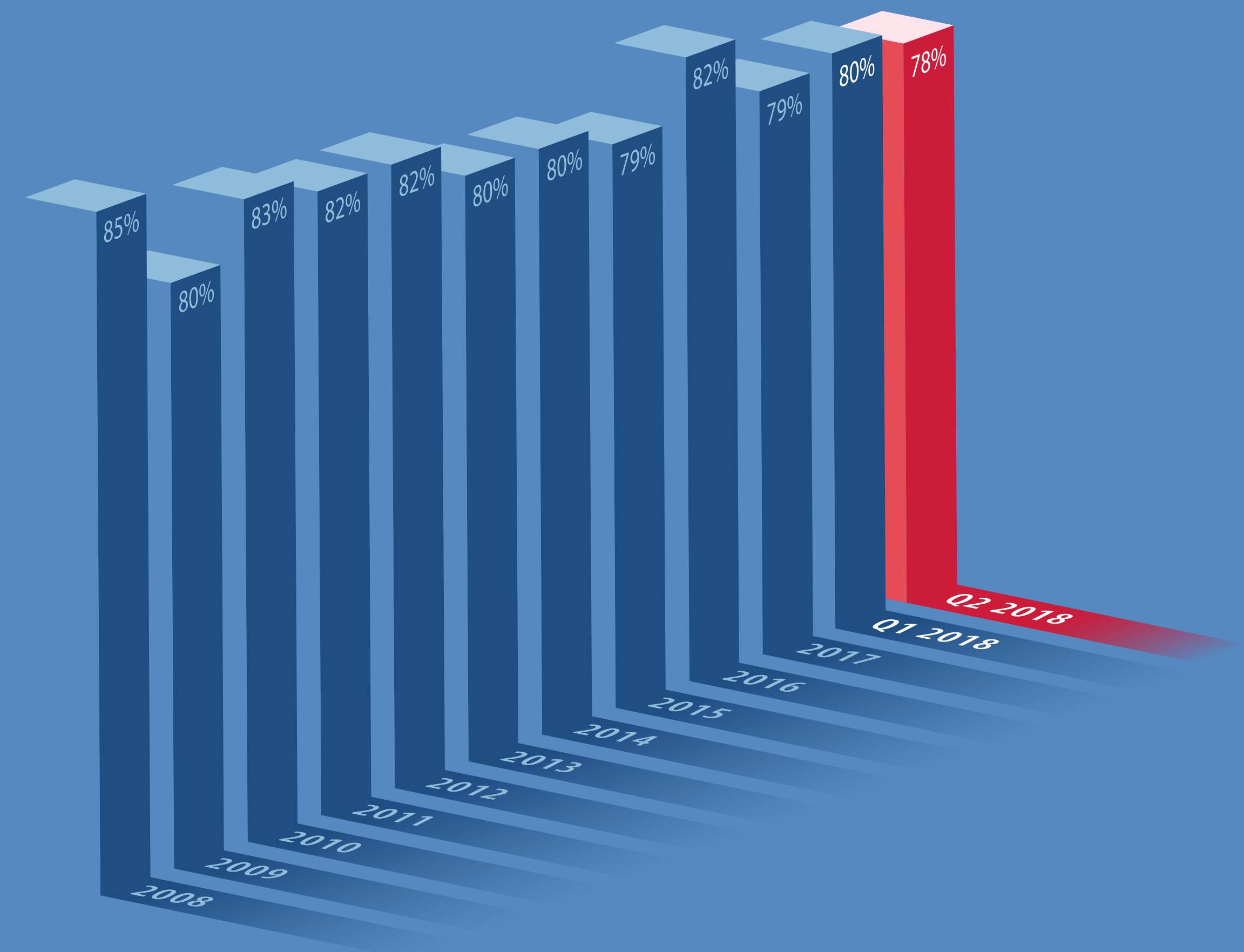
# FLEET & LOAD FACTOR

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## FLEET SIZE



## UAE LOAD FACTOR





# GLOBAL ROUTE MAP

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# CONTACT INVESTOR RELATIONS

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